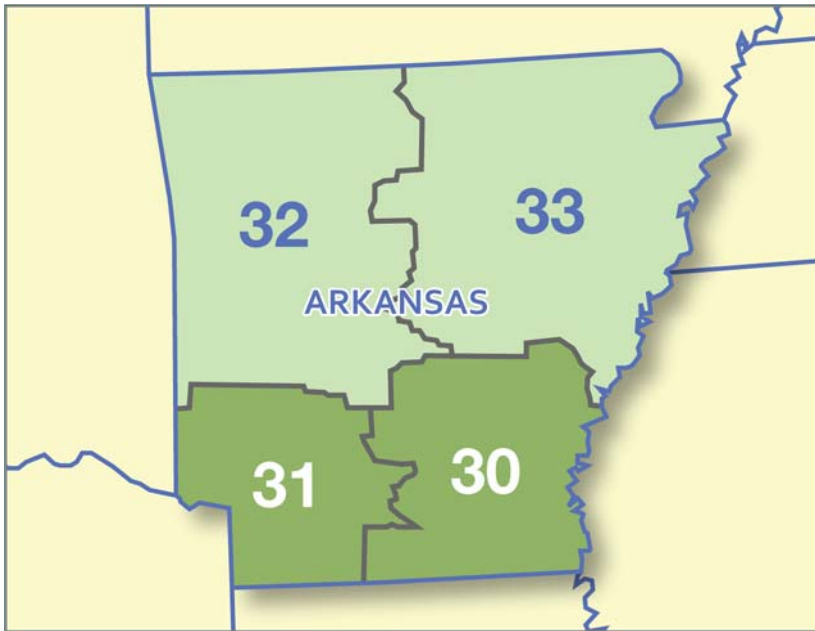




Arkansas Timber Report

A PUBLICATION OF FOREST2MARKET®

3rd Quarter, 2012 • Vol 8 • Num 3

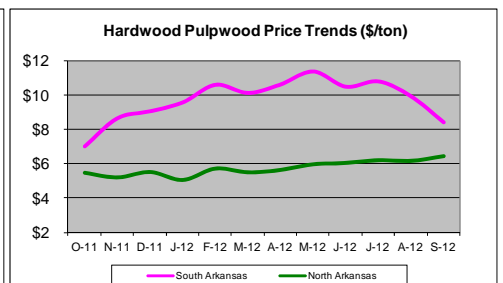
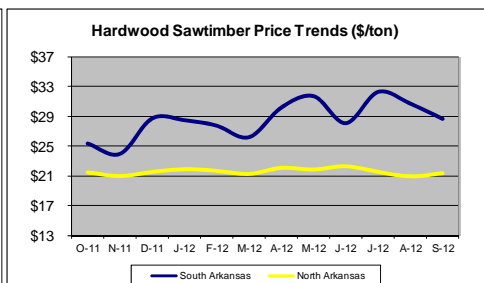
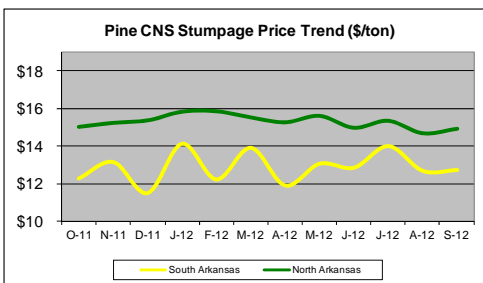
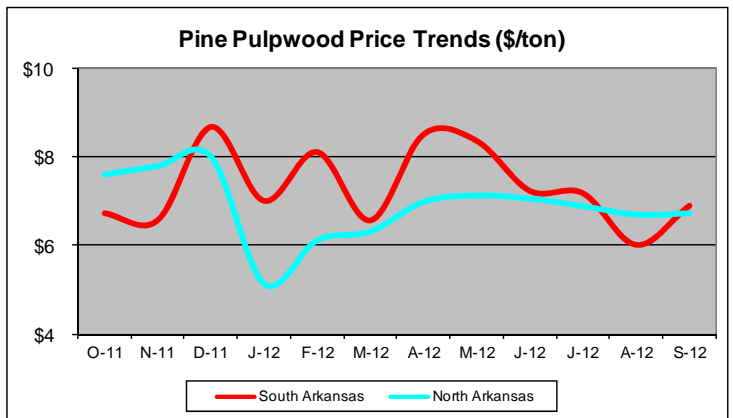
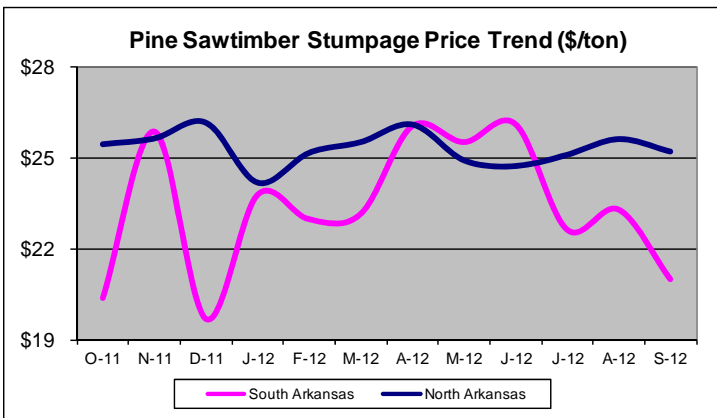


Since many variables, such as raw material demand, mill inventories, buyer competition and weather, play key roles in determining local prices, we encourage you to subscribe to our continuously updated online price service at www.forest2market.com for prices that are specific to your local area.

Forest2Market Market Regions

- North Arkansas
- South Arkansas

ARKANSAS STUMPAGE PRICE TRENDS





A Quarterly Publication of Forest2Market®
 14045 Ballantyne Corporate Place, Suite 150
 Charlotte, NC 28277
 Edited by: Michael A. Fiery, Timber Market Analyst

ARKANSAS STUMPAGE PRICES

North Arkansas				
Weighted Average Stumpage Prices (\$/ton) 3rd Quarter 2012				
Product	Price	DBH	Price Change	Percent Change
Pine Pulpwood	\$ 6.76		-\$0.28	-4.0%
Pine Chip-n-Saw	\$ 14.97	10.2	-\$0.30	-1.9%
Pine Sawtimber	\$ 25.18	14.3	-\$0.22	-0.9%
Hardwood Pulpwood	\$ 6.30		\$0.39	6.6%
Hardwood Sawtimber	\$ 21.35		-\$0.79	-3.6%

South Arkansas				
Weighted Average Stumpage Prices (\$/ton) 3rd Quarter 2012				
Product	Price	DBH	Price Change	Percent Change
Pine Pulpwood	\$ 6.67		-\$1.70	-20.3%
Pine Chip-n-Saw	\$ 12.71	10.4	\$0.41	3.3%
Pine Sawtimber	\$ 22.64	15.4	-\$3.20	-12.4%
Hardwood Pulpwood	\$ 10.20		-\$0.76	-6.9%
Hardwood Sawtimber	\$ 31.22		\$0.77	2.5%

U.S. SOUTH TIMBER MARKET OUTLOOK

The economy continued to improve slowly but steadily in the third quarter, led primarily by a housing market that is clearly moving off the bottom. Home prices are increasing, the number of foreclosures coming on the market is shrinking and housing starts have remained strong. While manufacturing statistics were weaker for August, they recovered in September. Still, the Bureau of Economic Analysis' (BEA) estimates of growth in real gross domestic product (GDP) for 2Q2012 was lower than initially reported, falling to just 1.3 percent growth.

While there is still a chance that the US economy will fall into another, albeit shallower, recession, there is growing consensus among economists that we might dodge that bullet and experience between 1-2 percent growth throughout 2013 and 2014.

The most recent manufacturing and service sector reports issued by the Institute for Supply Management (ISM) indicate that there was little net change for the Wood Products industry in September. There was, however, an increase in employment in the industry. The Paper Products industry performance improved in September, with production, employment and new orders all higher. Real Estate and Ag & Forestry both reported no change in overall activity, while Construction expanded.

Pine sawtimber and chip-n-saw products continue to decrease in price throughout the South. Although there has been a recent uptick in housing starts, this has not trickled down to sawtimber stumpage price and we do not expect it to. Some seasonality price increases may occur over the winter for tracts that can be logging during wet weather, but no other increases are expected.